

SMART INVENTORY MANAGEMENT SYSTEM

- Streamline your inventory control practices with the right system.

iOSoft Smart inventory software is not only a software for managing stock and tracking movement of stock in your store or warehouse, it is a software that brings a new breathe of life to the way you run your whole supply chain; right from aligning your stock control practices, to improving workflows and reducing overheads.

SMART. RELIABLE. SECURE

We have been in the software business for a long time and we have worked with small, medium and large corporates across regions with different requirements & models of operations and have combined all their views/recommendations and system needs to deliver this effective and reliable inventory management system to enable businesses to simplify and automate daily routine tasks of managing a warehouse.

SMART FEATURES

This inventory system comes with loads of smart features designed to provide you with the right tool needed to run an effective, profitable and digitally aware business. Whether small, medium or big corporate, this solution is designed with the right industry standards to serve your exact specific inventory needs.

INTEGRATED SOFTWARE

This is a well integrated inventory system built for increased productivity, efficiency and business growth.

- Efficient Order Fulfillment
- Inventory Accuracy and Reduction of Stockouts
- Cost Savings and Reduced Manual Effort
- Enhanced Forecasting and Demand Planning



KEY Factors

When developing this software, we did put FOUR key factors into consideration - which make it better than many in the market in terms of performance & usage.



Web Based

This system is accessible through the internet so you can access reports anywhere and on the go.



User Interface (UI)

This system's UI is well thought through; looks attractive and simple to use even to non-techies. It's easy to locate reports, settings & other features with very few clicks.



Scalability & Extensibility

This system is futuristic - it's developed with the latest standard programming languages & databases. Thus, it is able to be integrated with any 3rd party systems your organization has or may have in the future.

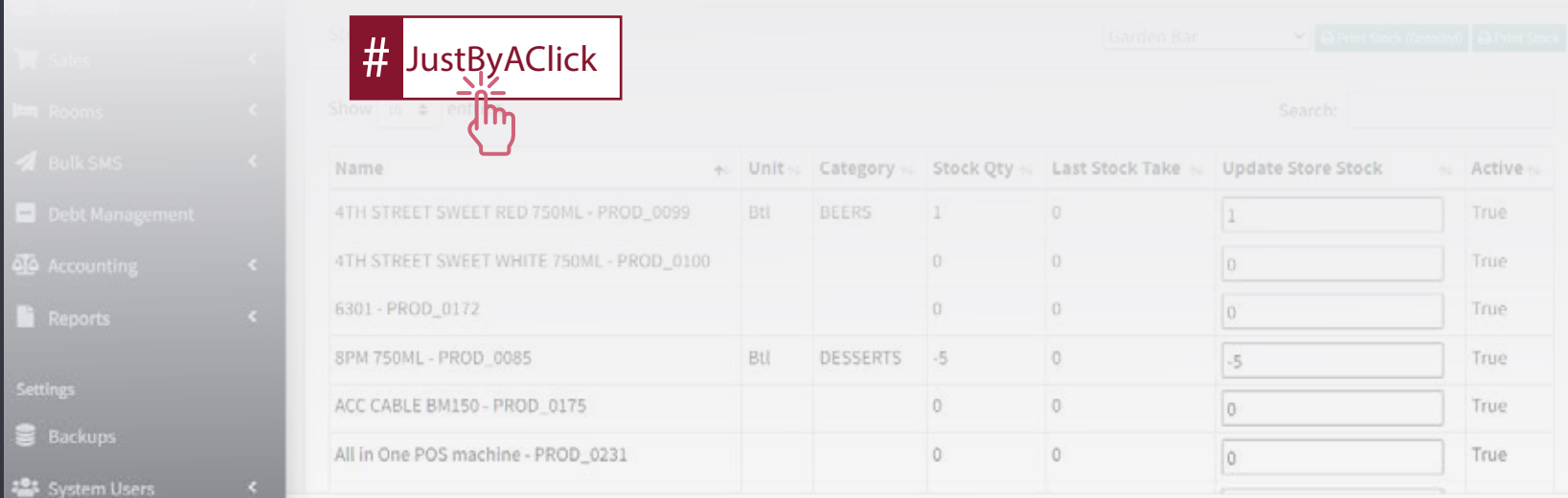


Security & Data Backups

The system has automatic Data Backup capability. It also uses data & code encryption during transmission and storage of data. This basically means, attackers cannot understand or successfully tamper with code and data without knowing the encryption key.



SMART AND POWERFUL FEATURES



Name	Unit	Category	Stock Qty	Last Stock Take	Update Store Stock	Active
4TH STREET SWEET RED 750ML - PROD_0099	Btl	BEERS	1	0	<input type="text" value="1"/>	True
4TH STREET SWEET WHITE 750ML - PROD_0100			0	0	<input type="text" value="0"/>	True
6301 - PROD_0172			0	0	<input type="text" value="0"/>	True
8PM 750ML - PROD_0085	Btl	DESSERTS	-5	0	<input type="text" value="-5"/>	True
ACC CABLE BM150 - PROD_0175			0	0	<input type="text" value="0"/>	True
All in One POS machine - PROD_0231			0	0	<input type="text" value="0"/>	True

INVENTORY TRACKING: The system provides real-time tracking of inventory levels, allowing businesses to monitor stock quantities, locations, and movement. This ensures accurate stock management and reduces the risk of stockouts or overstocking.

BARCODE SCANNING: iSoft inventory system integrates barcode scanning capabilities, enabling users to easily scan and track items using barcode or QR code technology. This streamlines the inventory management process and improves accuracy in data entry and item identification.

STOCK BALANCES & REPLENISHMENT: The system automates stock level notifications to enable business owners be ahead with their stock quantities that need replenishment. Through the system you'll be able to generate purchase orders or initiate stock transfer requests based on predefined reorder points or customizable inventory thresholds. This helps businesses maintain optimal inventory levels and avoid stock shortages.

MULTI-LOCATION MANAGEMENT: For businesses with multiple warehouses, stores, or distribution centers, iSoft inventory system allows seamless management of inventory across multiple locations. It provides visibility into stock levels, transfers, and stock movements between different locations, optimizing stock distribution and fulfillment.

INVENTORY ANALYTICS AND REPORTING: The system offers comprehensive reporting and analytics features, presenting valuable insights into inventory performance, stock turnover rates, sales trends, and more. These reports help businesses make data-driven decisions, identify slow-moving or obsolete stock, and improve overall inventory management strategies.

SUPPLIER AND VENDOR MANAGEMENT: iSoft inventory system facilitates efficient supplier and vendor management by maintaining detailed records of suppliers, their contact information, supply history and credit balances. This streamlines communication and ensures timely replenishment of inventory.

INTEGRATION WITH OTHER SYSTEMS: This inventory management system is built to integrate with other 3rd party systems that your business has or may have in the future such as e-commerce platforms. This enables seamless data flow and synchronization, eliminating manual data entry and improving overall operational efficiency.

USER ACCESS CONTROL: The system provides role-based access control, allowing businesses to assign different levels of access and permissions to employees based on their roles and responsibilities. This ensures data security and prevents unauthorized access to sensitive inventory information for your business.

MOBILE ACCESSIBILITY: iOsoft inventory system offers mobile accessibility, allowing users to access and manage inventory data on-the-go through mobile devices. This flexibility enables users to perform tasks such as stock counting, stock transfers, and order management operations from anywhere, enhancing business productivity and responsiveness.

BATCH AND EXPIRY DATE TRACKING: For businesses dealing with perishable or time-sensitive products, iOsoft includes batch and expiry date tracking functionality. This feature enables businesses to assign batch numbers and track the expiration dates of items in their inventory. It helps ensure that products are sold or used before they expire, reducing waste and improving product quality.

ORDER FULFILLMENT: You can use the system to streamline your order fulfillment process by allocating inventory to customer orders through the point of sale, managing backorders, and updating stock levels in real-time. This ensures accurate and efficient order processing, improving customer satisfaction and minimizing order errors.

SALES AND PURCHASE RETURNS: iOsoft inventory system facilitates the management of item returns by providing a systematic process to handle returned items. The system tracks returned inventory and automatically updates the store inventory balance which allows for efficient processing of exchanges or refunds, enhancing customer service and reducing return-related costs.

FORECASTING AND DEMAND PLANNING: By analyzing historical sales reports generated by the system, you will be able to evaluate your busiest sales days as well as most sold items. This helps businesses anticipate future demand, adjust stock levels accordingly, and make informed decisions about inventory replenishment and procurement.

AUTOMATED NOTIFICATIONS AND ALERTS: iOsoft inventory system provides automated notifications and alerts to keep users informed about critical inventory events. These can include low stock alerts, pending orders, or expiring items. Notifications can be delivered via in-app notifications section or SMS, ensuring timely action and preventing stockouts or delays.

HISTORICAL DATA AND AUDIT TRAILS: The system maintains a comprehensive audit trail of inventory activities, including stock adjustments, transfers, and user actions. This provides businesses with a historical record of inventory transactions, aiding in inventory reconciliation, performance analysis, and compliance purposes.

CLOUD-BASED OR ON-PREMISES DEPLOYMENT: iOsoft offers flexible deployment options, allowing businesses to choose between a cloud-based solution or an on-premises installation. Cloud-based deployment offers accessibility from any location with internet connectivity, while on-premises deployment access is controlled to premise only.


TRAINING AND SUPPORT: iOsoft provides training resources and ongoing support to ensure users can maximize the benefits of the inventory management system. This includes documentation, tutorials, and access to a dedicated support team to assist with any technical or operational inquiries.

REPORTS AND DASHBOARDS: The system allows users to access various dashboards and generate reports tailored to their specific needs. Users can monitor key inventory metrics, and trends, enabling better decision-making and strategic planning.

ACCOUNTING MODULE: The system comes integrated accounting module to put your business in the best position to achieve operational efficiencies and business success. This feature will help align your company and increase performance by offering detailed views of your companies' financial health and a solid grasp of the flow of physical products. Your company can achieve new levels of growth with this integrated module.

DATA BACKUPS: iOsoft inventory system comes with automated backups ability so that in case of any eventuality, your historical data still remains available. Backups are typically the greatest option for recovering from any large data loss catastrophe, such as a data centre fire.

INTEGRATION WITH DELIVERY CARRIERS: The system integrates with delivery carrier services, allowing businesses to generate delivery labels, track shipments, and provide customers with real-time shipping/delivery updates. This simplifies the order fulfillment process, improves shipping accuracy, and enhances the overall customer experience. This features is available at an extra cost from the system cost.



AVOID COSTLY ACCOUNTING ERRORS FOR YOUR BUSINESS

The inventory software has an integrated accounting module that reconciles your books and financial statements to enable you run a transparent enterprise.

- ✓ Petty Cash
- ✓ Balance sheet
- ✓ Profit & Loss Account
- ✓ General ledger
- ✓ Account Balances
- ✓ Charts of Accounts
- ✓ Income & Budgeting

Customization, Support & Enhancement

- This system can be further customized to fit into specific clients' preferences.
- System is developed to suit standard inventory management practices.
- System can be further integrated with our Payroll system, leave management, door smart lock system, human resource management system and point of sale system.
- Advance Customization or feature enhancement may be billed separately.

DEPLOYMENT

- Cloud - Our server
- On-Premise - Windows/Linux Server
- Client's Cloud Server - Linux/Windows Server
- Mobile App - (On request)

SUPPORT

- Virtual/ Remote & Physical
- On-Phone Support
- Email/Help Desk
- Ticket Raising

TRAINING

- In Person
- Live Online
- Documentation
- Video Tutorials

SYSTEM REQUIREMENTS

- Any PC or gadget with a standard web browser and has internet access.
- Internet source

SYSTEM HOSTING ENVIRONMENT

We provide a reliable, secure and trusted system hosting environment that ensures 99.99% uptime ratio and optimum software performance. This also goes a long way in ensuring your data is secure and well protected online.

SYSTEM AND KRA INTEGRATION

To comply with tax obligations, the system is integrable with KRA Type C gadget for automatic tax reconciliation to your itax portal. If you are not using Type C gadget, we have availed VAT reports in the system for your download. You can then feed this information to whichever gadget you are using to submit your returns. Don't worry about items to be taxed and ones not to, you'll have options to add a product as VATed or Exempted - choice here is yours.

M-PESA & BANK INTEGRATION

This is not compulsory since you still can record payments through the "receive payment" option in the system. This integration comes in handy when you want the system to record or capture item sales payments automatically and reconcile the payments per sale profile without human intervention. M-Pesa Paybill or Till integration is billed at Kes 10,000.00 while Bank (KCB OR Equity) integration is billed at Kes 35,000.00.

NO LIMIT TO YOUR GROWTH

Don't settle for less. Grab a system that gives you room to manage unlimited amount of data. A system that's futuristic with functions that give all controls to you as an admin.

Note: We can further customize a package based on your specific requirements.

Some of our clients are;

- GIS Global - Nairobi
- Nairobi Medical Stores
- Beshmon LTD - Nairobi
- Lido Beach Resort - Nyali
- Clarence Matheny Institute - Limuru
- Pharvers LTD - Nairobi

Prepared by:

Jared Onjula
BUSINESS DEVELOPMENT LEAD
iOsoft Solutions

PRICING - Our pricing models/packages are as follows:

PACKAGES	STORE LOCATIONS	TOTAL
Starter	1	75,000.00
Business	2	185,000.00
Above 2 warehouses or store locations		Contact Us

SUPPORT & MAINTENANCE

We give FREE lifetime support from 7AM to 7PM, Monday to Friday. For special support (during odd hours and weekends), we sign a payable support agreement. To keep your business running, we guarantee FREE software updates, code maintenance, software version updates and server maintenance. Also, we train you and your employees on simple data backup procedures.

SYSTEM LICENSE

To keep us in business and to enable us support your system and business all through, we bill for system annual license, renewable at Kes 21,000.00 only for 1 store. This is payable after every 12 months. For a setup with more than 1 warehouse/store locations, our business team will advise on the renewal fee based on your available and projected volume of data.

TRAINING AND INSTALLATION

We kickstart the process by sending you a data template, which we seamlessly integrate into the system with your actual inventory data. Our training and installation typically take just one day, or up to two days for larger teams. The user-friendly system minimizes training needs, ensuring efficient utilization.

WAY FORWARD

Thank you for reviewing this document, which reflects the effort we've invested in both our product and your satisfaction. Should you require a demonstration or installation of our inventory system, we are fully prepared to accommodate your needs. We eagerly anticipate the opportunity to collaborate with you.

BECOME A RESELLER

We are currently accepting reseller partners for this system. Our reseller compensation term is 15% commission on sales.



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