

SMART HOTEL ERP WITH POS SYSTEM

This is a complete web-based ERP system developed for the Kenyan & East African market. It comes with smart features designed to suit our local ways of running a restaurant and hotel business.

It is an all-in-one Hotel solution for a single hotel or a chain of hotels with restaurants and accommodations.



IOSOFT SMART POS SYSTEM

Throughout Kenyan and East African cities and towns, we have collaborated with many local restaurant and hotel owners to develop an effective and efficient Hotel Management System. Our primary objective is to empower hoteliers by simplifying and automating daily operational tasks such as stock management, accounting, promotions, sales, reports, and more. We aim to streamline operations and enhance overall business efficiency for all our valued clients.

SMART FEATURES

Our ERP system is developed to simplify and automate tasks for your restaurant or hotel business. As a hotel manager, you'll take advantage of its many smart features you need to run an effective, profitable and digitally aware business.

RELAX: TRACK REPORTS FROM ANYWHERE

Inventory balances, sales per employee, item sales report, income, expenses, profit and loss, discounts and voided sales etc
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KEY Factors

When developing this software, we did put FOUR key factors into consideration - which make it better than many in the market in terms of performance & usage.



Web Based

This system is accessible through the internet so you can access reports anywhere and on the go.



User Interface (UI)

This system's UI is well thought through; looks attractive and simple to use even to non-techies. It's easy to locate reports, settings & other features with very few clicks



Scalability & Extensibility

This system is futuristic - it's developed with the latest standard programming languages & databases. Thus, is able to be integrated with other systems/software your organization has or may have in the future.



Security & Data Backups

The system has automated Data Backup capability as it uses data and code encryption during transmission and storage of data. This basically means, attackers cannot understand or successfully tamper with code and data without knowing the encryption key.

THE SMART WAY TO TRACK YOUR INVENTORY & SALES

The POS comes with advanced inventory module to enable you track stock purchases and LPOs, inventory movements within your stores, inventory balances, stock take and stock reconciliations.

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MORE FEATURES

MULTI-STORE - Whether you own a single restaurant or a chain of restaurant/hotels, this POS system will server all your needs. You can comfortably use it for stock control, track reports, configure employees, sales and setting of different item prices across multiple stores and stations/branches.

PURCHASES & SUPPLIER MANAGEMENT - As a business owner, tracking purchases and supplier history is key to having accurate financial reports. This feature will make you stay ahead with accurate cash or credit purchases reports, your supplier statements and balances.

INVOICING AND LPOs - Apart from issuing thermal printer-sezed customer invoice and receipts, you can also turn any sale into an official invoice which you can address to an individual or an institution. The system enables you to create LPOs and delivery notes right within a sale's profile, and by a click.

INVENTORY CONTROL - This feature will ensure your inventory control practices are streamlined and are up-to the standard practices. Stock take, stock requisition, stock movement, stock reconciliations and balances are all bundled together in this feature. Stock re-order level notifications are also available.

ACCOUNTING - The inbuilt robust accounting module helps you to keep tight control over your finances. The accounting module comes with expense management, charts of accounts, balance sheet, profit & loss, etc; all available #JustByAClick.

AUTOMATED PAYMENT INTEGRATION - The system is integrable with M-PESA Paybill/Till number to receive sales payments and auto-reconcile the payments to the sale paid for without any human intervention.

BULK SMS NOTIFICATIONS - When using the system, you can automatically send bulk promotional SMS to your customers, employees, suppliers or to a group of people using the Bulk SMS feature in the system.

UNLIMITED USERS - You can add unlimited number of users in the system, add unlimited number of stores and stations, and also run unlimited transactions using the system.

SHIFT MANAGEMENT - The system is responsive to shift working programs. You simply activate the shift module and create your shift hours. Then, you'll be able to filter your sales report by day or by shift.

ON-SCREEN POP-UP CAPTAIN ORDERS - The system auto-separates captain order from the main customer receipt/invoice. The captain order can be printed separately in the kitchen or simply displayed by a tablet as a screen notification for cooks to pick and prepare the order. That is paperless.

RECIPE MANAGEMENT - Need to go beyond in tightening your inventory and sales controls? Our system has an advance recipe management module that enables you to cut down inventory pilferages and boost your profit margin by up to 80%.

ROOM BOOKING - Being in the restaurant and accommodation business, you'll take advantage of our integrated smart booking module that syncs well with the guest management module, restaurant food orders module, and separates for you the room booking and sales report into clear and easy-to-understand reports.



Easy way to send promotions, award loyalty points, & give discounts.

The system enables you to keep your customers' information, award loyalty points and alert them on discounts/promotions thru' the Bulk SMS feature available in the system.

SALES MANAGEMENT & ITEM RETURNS – Sales is the lifeblood of your business and you’d not want a system with sales loopholes. Our system has a robust sales feature that handles general item sales, voided/complementary sales, discounts, item returns, all sales reports and staff sales performance.

WEBSITE INTEGRATION – We seamlessly integrate your business website, enabling effortless online room bookings and hassle-free online ordering and purchasing, particularly for your restaurant or bar items effortlessly, all while enjoying real-time inventory updates for maximum efficiency.

UNIT CONVERSION – Simplify your inventory management and sales processes with our built-in unit conversion feature. Whether you’re dealing with different measurement units or quantities, our POS system ensures accurate conversions, reducing errors and streamlining transactions.

HAPPY HOUR MANAGEMENT – Elevate your customer experience with our integrated happy hour management feature. Easily set up and customize happy hour promotions, discounts, and special offers directly within the POS system.

ITEM BARCODE GENERATION – Using our system, you’ll be able to generate barcodes of all your items, print them and sell through the barcode scanner. All you’ll need to have is a barcode or label printer.

ROLES AND PRIVILEGES – The system comes with a rich roles/rights configurations module to ensure all registered system users are assigned access levels “aka” rights. A user upon login in will only see only what he/she is assigned by the admin.

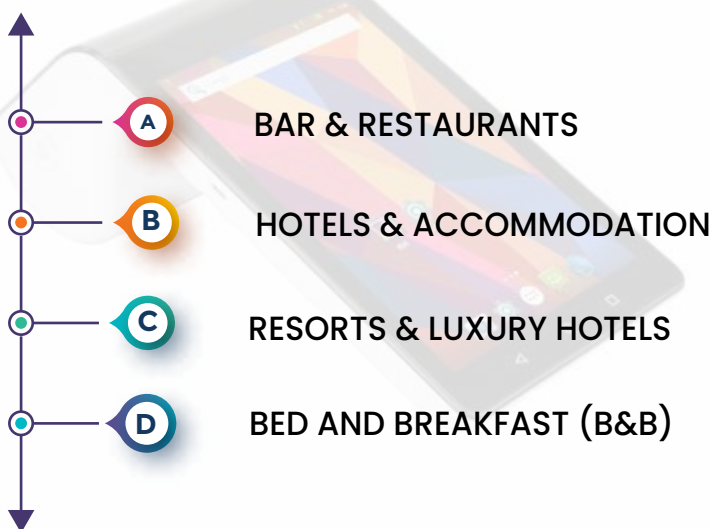
ROBUST DAILY & GENERAL REPORTS – Reports give you an edge to what’s happening in your business from all fronts and our system avails to you both quick and detailed reports by a snap of a finger. From purchases to sales, accounts to balances, stock to item performance, you’ll have all reports at your fingertips, from anywhere.

ONE OR MORE SERVICE-POINTS – No matter how many service points you need to have in your restaurant or shop, this system has no limitation at all. You can have as many selling points as you want.

SYSTEM STABILITY – Our system is a powerful web-based system hosted in one of the strongest and secure VPS servers. This ensures the system is accessible anytime from anywhere, and also doesn’t consume a lot of bandwidth on loading.

POWERFUL SET OF CONFIGS & SETTINGS – Simply, you can do a lot of your own settings and configurations in the system to personalize it to your own liking through its robust settings & configs module.

A SMART ERP SOLUTION FOR ALL HOTEL TYPES



ADVANTAGES OF USING OUR SYSTEM

There are lots of benefits for using our smart hotel and restaurant erp. Some of these include;

- ✓ Advanced and smart features
- ✓ Free lifetime support
- ✓ Regular system updates
- ✓ Better customer management
- ✓ Time and cost saving
- ✓ Increased financial transparency
- ✓ Advanced reports & analytics
- ✓ Quick business insights
- ✓ Easy employee management

SYSTEM CUSTOMIZATIONS

- ➔ This system can be further customized to fit into specific clients’ business preferences/needs.
- ➔ System is developed to automate standard operations of hotels and restaurants in East Africa.
- ➔ Additional features & modules that can be activated in the system on request include; Payroll, HR management, Leave management, Timesheet for employee attendance and CRM.

DEPLOYMENT

SaaS, Web-Based/Cloud
On-Premise – Windows/Linux Server
Client’s Cloud Server – Linux Server

SUPPORT

Virtual/ Remote & Physical
On-Phone Support
Email/Help Desk

TRAINING

In Person & Virtual
Documentation
Video Tutorials

SYSTEM REQUIREMENTS

- Any PC or gadget with a standard web browser and has internet access.
- Internet source

SYSTEM HOSTING ENVIRONMENT

We provide a reliable, secure and trusted system hosting environment that ensures 99.99% uptime ratio and optimum software performance. This also goes a long way in ensuring your data is secure and well protected online.

TAXES AND VAT INTEGRATION

In order to comply to the tax regulations set forth by various governments, our system offers comprehensive Tax reports that can be effortlessly tailored to accommodate specific country tax rates and ever-evolving government regulations. This flexible functionality allows users to determine which items should be subjected to taxes or exempted, as the system allows for independent configuration of your item's tax types.

M-PESA & BANK INTEGRATION

In Kenya, M-Pesa is a popular payment option and its integration is very crucial when it comes to reconciling sales and payment. This integration comes in handy when you want the system to record or capture and clear item sales payments automatically without human intervention. While **M-Pesa Paybill or Till integration is FREE**, bank integration is billable.

NO LIMIT TO YOUR GROWTH

Don't settle for less. Grab a system that gives you room to manage unlimited amount of data. A system that's futuristic with functions that give all controls to you as an admin.

Note: We can further customize a package based on your specific requirements.

SOME OF OUR POPULAR CLIENTS IN KENYA;

- Cowrie Shell - Mombasa
- Lido Beach Resort - Nyali
- Adasa Lounge - Kisumu
- Meat Matt- Kasarani/CBD
- CM Institute - Limuru
- Sweet waters hotel - Rodi
- Endiro Coffee - Nyali & Kampala
- Hotel 489 - Homa Bay
- PEC House - Ngong'
- Wasanii Restaurant - Nairobi

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PRICING - Our pricing models/packages are as follows:

PACKAGES	HOTEL LOCATIONS	TOTAL
Restaurant only	1	35,000.00
Restaurant + Accommodation	1	45,000.00
Restaurant + Bar + Accommodation	1	55,000.00

NOTE: These prices are for 1 establishment and may change when features i.e Payroll, HR & Leave management, and Staff attendance are activated.

SUPPORT AND MAINTENANCE

We are committed to providing exceptional support for a lifetime, completely free of charge, available from 7 AM to 7 PM, Monday to Friday. For any specialized assistance required during odd hours and weekends, we offer the option of a payable support agreement.

SYSTEM LICENSE

The cost of the system's annual license may vary depending on the modules or features of the ERP that are activated. Restaurant only package comes with an annual license fee of Kes, 10,000.00 while other packages attract Kes 18,000.00. This covers support, system maintenance & system hosting.

TRAINING AND INSTALLATION

Our system training and installation process is designed to be efficient and user-friendly. Typically, it can be completed within 1 day. In case you have a larger team, the process might extend to 2 days. The system is intuitively designed, making it easy to understand, so minimal training is required to get your team up and running smoothly.

REQUEST FOR A DEMO

We thank you for taking time to go through this document, and we are ready to do a demo for you to make you understand the system even better. We look forward to working with you and rolling out this smart hotel system to you.



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